



## OBJECTIVES

The project involved multiple setbacks, including unpredictable scheduling, delays at pickup, and limited infrastructure at the destination site. On arrival in Richmond, the team encountered a lack of a loading dock, no forklift operator on site, and uneven terrain due to ongoing construction. The move had to continue despite these obstacles.

# RELOCATING CRITICAL INFRASTRUCTURE

## How Interstate Delivered Under Pressure for QTS Data Center

When QTS needed to relocate four fully loaded server racks from their Ashburn, Virginia facility to a new location in Richmond, the stakes were high. The servers were valuable and sensitive, and the destination site was still under construction. The move required careful coordination, flexibility, and problem-solving from start to finish. Interstate was selected to manage the project.

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## CHALLENGES

The project involved multiple setbacks, including unpredictable scheduling, delays at pickup, and limited infrastructure at the destination site. On arrival in Richmond, the team encountered a lack of a loading dock, no forklift operator on site, and uneven terrain due to ongoing construction. The move had to continue despite these obstacles.

With the servers arriving late in the evening, the team had limited time to adjust and act quickly while coordinating with on-site crews in real time.



## CONCLUSION

Interstate approached the job with flexibility and focus. The project manager kept the team coordinated and ready to respond as plans shifted. After loading the server racks in Ashburn, the team transported them to Richmond, arriving later than expected due to earlier delays.

Once on site, the team quickly adapted. They secured a certified, all-terrain forklift operator and safely guided the crates over rough construction ground to the unfinished dock. From there, the servers were uncrated and carefully placed in the server room with precision. Despite the challenges, the move was completed successfully.

All server racks arrived safely and were installed without damage. Stakeholders on site, including vendors and construction staff, were impressed by the professionalism and adaptability of the Interstate team. The project demonstrated Interstate's ability to stay composed under pressure and deliver results no matter the conditions.